



- 45 branches in Germany
- 5 branches in Austria
- Headquarters in Frankfurt am Main
- Independent sister companies
- International co-operation partners
- Satellite locations
- Highly qualified trainers around the world

Our services go far beyond language instruction as outlined here. Translation and interpreting in all languages and all specialist fields are just as much part of our portfolio as intercultural training and communication training.

For more information please visit our website at: www.kerntraining.com

or you can send us an email at: info@kerntraining.com

You can also reach our qualified team by phone: 01805 2255 5376

OUR MODEL OF SUCCESS

Courses to match every need

You can choose from our many courses in English, French, Spanish, Italian, Russian or German as a foreign language. Naturally, we offer courses in other languages too. Simply get in touch with one of our 45 training centres for a personal quotation. Whether it is an individual or group training, online or face-to-face training, we have the perfect course for you.

- ✓ Practice-oriented and interactive lessons
- Experienced team of trainers
- Courses are tailored to your level and to your goals
- Quicker and sustained success
- ✓ Up-to-date course material
- Relevant and application-oriented course content
- ✓ In a central training room or in a virtual classroom from the comfort of your home

A placement test which accurately measures your current level of language skills

- You can take an online placement test
- With an online placement test, we can accurately evaluate the current level of your language proficiency according to the levels, ranging from A1 to C2, of the Common European Framework of Reference for Languages (CEFR) (see page 5)
- Based on the test results we will suggest a course suitable for you
- You will receive a Certificate of Participation for the level you have reached



You can find an overview of our current courses and seminars on https://www.kerntraining.com/de/
onlineloesungen/kurskalender/ – sign up online there!







SYSTEMATIC LEARNING

Common European Framework of Reference for Languages CEFR

CEFR Level A1	Basic language user	You are capable of asking and answering very simple questions.
CEFR Level A2		You are capable of engaging in simple conversations, taking telephone calls, writing simple emails and faxes.
CEFR Level B1	Independent user	You can participate in meetings, deal with objections, and thereby talk about work related topics.
CEFR Level B2		You are capable of taking part in a discussion or a telephone conferences also with native speakers, and you can express your opinion without major problems.
CEFR Level C1	Competent	You are capable of giving presentations, writing reports and holding negotiations.
CEFR Level C2	user	You are capable of understanding the nuances of the language used by your partner in a specific situation and can recognize the differences.

The level system to learn languages so that you can get an overview right from the beginning.

Our courses are oriented towards the Common European Framework of References for Languages. The CEFR level system for language acquisition describes the six internationally accepted levels in the areas of listening, reading, writing and speaking.

You can develop your language proficiency stepby-step: there are two modules for learning at each level, which will help you to communicate in the language of your choice within a short period of time.

KERN Virtual[™] – **VIRTUAL CLASSROOM**

Efficient learning, from the office or on the go

- ✓ Tailored, live lessons with real time video communications per Windows PC, Mac, smartphone or tablet
- ✓ Supporting course material in a digital form
- ✓ Interim tests and final exams for measurable success
- Regular feedback from your language trainer

Technical requirements

- Headset and webcam
- Broadband-internet access (1Mbit/s)
- Adobe Flash Player
- Windows, Mac OS or Linux
- Internet Explorer, Safari, Mozilla Firefox, Chrome







INDIVIDUAL TRAINING

Quick and sustained language acquisition

- ✓ Individual language training
- Flexible scheduling with 10, 20, 40, 60, 80, or 100 units
- A training programme customized according to your requirements
- Innovative methods of training that are implemented to suit your personal style of learning
- ✓ The pace of learning is adjusted to match yours
- Special focus on the active use of the language
- ✓ Quick and sustained success in learning a language
- Training times arranged individually after consultation
- In person training or via KERN Virtual™

Face-to-face training

		per	unit		
Ur	nits	(45	i min.)	in	total
1	0	€	38.50	€	385.00
2	20	€	37.50	€	750.00
4	10	€	36.50	€	1,460.00
6	60	€	36.00	€	2,160.00
8	30	€	35.50	€	2,840.00
1	00	€	35.00	€	3,500.00
Learning material plus		€	59.00		
KE	RN L	earr	Арр		

KERN Virtual™:

Units	per unit (45 min.)		in	total
10	€	36.50	€	365.00
20	€	35.50	€	710.00
40	€	35.00	€	1,400.00
80	€	34.50	€	2,760.00
Learning material plus		€	59.00	
KERN LearnApp				



MINI-GROUP

Not too big and not too small – perfect for all those who want to have it all

- ✓ More economical than individual training
- More flexible scheduling of sessions in comparison to regular group courses
- Focus on your goals and requirements
- ✓ Quicker learning success for both participants
- ✓ Training times arranged individually after consultation
- ✓ Available as face-to-face training or in **KERN** Virtual[™]

Face-to-face training

Units	per unit (45	min.) and perso	n In tot	al per person
10	€	20.00	€	200.00
20	€	19.50	€	390.00
40	€	19.00	€	760.00
80	€	18.50	€	1,480.00
Learning material plus KERN LearnApp			€	59.00

KERN Virtual[™] for 2 people

Units	per unit (45 min.) and person	In total per person			
20	€ 10.90	€	218.00		
Learning material plus KERN LearnApp		€	59.00		



GROUP TRAINING

Learning with others is fun and motivating

- 3 to 6 participants with the same level of language skills and similar goals
- 1 to 2 sessions per week,2 to 4 units per session (unit=45 min.)
- The course content is prepared in conjunction with the participants
- It is possible to take a test at the end of a course.
- Special focus on the active use of the language
- Quicker and sustained learning success
- Mondays to Fridays, from 7.30 am to 9:00 pm, Saturdays* from 8.00 am to 2:30 pm
- ✓ Available as face-to-face training or in KERN Virtual™

Face-to-face training

Units	Period of time	Frequency	mthl. per person		In total per person		
60	30 weeks	weekly	1 x 2 units	€	84.00	€	585.00
60	15 weeks	Saturday	1 x 4 units	€	147.00	€	585.00
120	30 weeks	weekly	2 x 2 units	€	163.00	€	1,140.00
Learning material plus KERN LearnAnn					€	59.00	

KERN Virtual[™] for groups of up to 4 people

Units	per unit (45 min.) and person			In total per person	
20	€	10.90	€	218.00	
Learning material plus KERN LearnApp			€	59.00	

^{*} Except the language schools in Hanover and Nuremberg





INTENSIVE COURSE

Our intensive course will polish your skills in the language of your choice

Intensive course in a mini-group

- The lessons take place every week, Monday to Friday, and you can choose from 9:30 am to 1:00 pm or 1.00 pm to 4.30 pm.*
- Four lesson units daily (1 unit = 45 min.)
- Choose between English, French, Spanish or German as a foreign language (further languages on request)

Two participants for the price of one:

Units	Period of time	Frequency		in	total
20	1 week	daily Monday to Friday	5 x 4 units	€	595.00
Learning material plus KERN LearnApp					59.00

Verbal and writing skills, and reading and listening comprehension are taught during the lessons. We offer intensive courses at all levels, from beginner to advanced courses. In addition to topics from the fields of economics and professional life, making presentations, holding telephone conversations, recording and debating are also taught.

The course times can be arranged after consultation with the trainer.

^{*} Including a break of 30 min.



E-LEARNING WITH **KERN** Lingo™

Do you want to learn a foreign language free from traditional courses and fixed deadlines, consolidate your knowledge, or simply invest more time in language training? We offer you a flexible option with the language learning platform **KERN** Lingo $^{\text{TM}}$

The learning software is a complement to our diverse and comprehensive offer of language and communication training. With **KERN** Lingo[™], you can build on your existing language knowledge.

Your benefits at a glance:

- ✓ Flexible scheduling
- ✓ Application-specific training
- Pick your own time and place to study
- Learn at your own speed
- ✓ Individual choice of relevant content
- Can be combined optimally with other courses
- ✓ Learn languages online
- Oriented to the individual CEF level.
- Available for the following languages: French, German, English, Spanish and Italian











SUPPORT MATERIAL FOR LANGUAGE COURSES

Use state-approved grants to learn



KERN AG Training is a state-recognised trainer in accordance with AZAV (Accreditation and Licensing Regulation – Employment Promotion). We offer the following state support measures for your language course:

- Training voucher English/German for Business
- Activation and placement voucher (AVGS)
- Federal state funding program

Your benefits at a glance:

- ✓ Up to 100% covered
- ✓ Targeted application training
- Face-to-face or online training
- ✓ Practical exercises
- ✓ Language classes that are tailored to your individual language level
- Questions?
 We'd be delighted to advise you by phone or email.

Telephone: **(069) 75 60 73 -38** E-mail: <u>info@kerntraining.com</u>

INTERNATIONAL CERTIFICATES

Internationally recognized language certificates for your professional qualification

An internationally recognized certificate can lead to a higher next step in your career ladder or to a university degree abroad.

Show what you can do!

Document your language skill level:

- Communication at work
- In intercultural business situations
- For studying at a university abroad

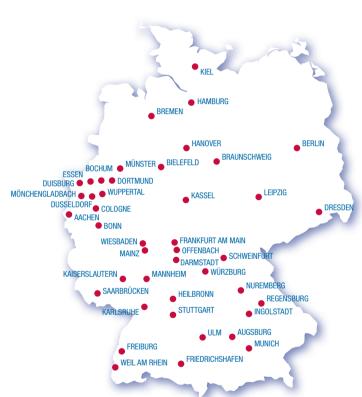
We can prepare you for the following international certificates:

TELC	The European Language Certificates	Professional Qualification	DIV
TOEIC	Test of English for International Communication	Professional Qualification	EN
LCCI	English for Business	Professional Qualification	EN
ELSA	English Language Skills Assessment	Professional Qualification	EN
TOEFL	Test of English as a Foreign Language	Academic qualification for studies	EN
TFI	Test de Français International	Professional Qualification	FR

Please find examination dates and fees at www.kerntraining.com Individual exams can be organized at any time by agreement.

45 x in Germany

We're in your neighbourhood



5 x in Austria



Do you have questions about implementation or specific courses?
We'd be delighted to advise you on needs-based concept creation, planning and execution of tailored training courses by phone or e-mail.

Telephone: **0800 5376 5376**

E-mail: info@kerntraining.com



Would you like to directly sign up for a course?

Then take a look at our online course calendar:

https://www.kerntraining.com/de/onlineloesungen/kurskalender/.